

Mr. Austin Caperton
President
austin@caperton.biz
304-923-1126



Combining extensive executive experience with engineering and law degrees, Mr. Caperton provides strategic direction, acquisition, disposition, financing, work-out, and project oriented services to clients primarily in the coal, energy and related fields. Since 1989 Mr. Caperton has generated and managed transactions for clients and consulted on a wide range of management functions including operations, sales and finance.

WVU College of Law (1976)
Virginia Tech Mining Engineer (1973)

WHAT WE DO!

We put together the pieces of the puzzle to help you get what you want from your business.

First the **STRATEGY** piece!
We listen to you, analyze your situation and help develop a plan.

Next the **EXECUTION** piece!
While you run your business we execute the plan.

And finally, **RESULTS!**
Planning and execution are wasted if you don't finish. We know how to finish!

CORPORATE EXPERIENCE

Chief Executive Officer
Chief Operating Officer
Chief Development Officer
Vice President Operations
Corporate Administration
Corporate Finance

LEGAL & ADVISORY EXPERIENCE

General Corporate
Mergers & Acquisitions
Transaction Management
Mineral Properties
Mineral Leases

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President, Caperton Energy Company (1989-Current). Provides strategic direction, acquisition, disposition, financing, work-out, and project oriented services primarily to coal, energy and related clients.

Manager, Tapper LLC (2003-4). As sole principal negotiated, structured, financed and operated a mining operation for Peabody (NYSE = BTU).

A. T. Massey Coal Co., Vice President Development (1988-89). Responsible for corporate development.

A. T. Massey Coal Co., President, West Virginia Resource Group (1986-88). Responsible for regional development and operating performance of four producing subsidiaries with gross revenues of \$250,000,000 including Elk Run Coal Company, Omar Mining Company, Peerless Eagle Coal Co. and Wyomac Coal Company. Managed the presidents of those subsidiaries and worked to develop strategic plans for acquisitions and growth, as well and tactical plans for increasing profitability.

A. T. Massey Coal Co., Vice President Operations - Tennessee Consolidated Coal Co. (1984-1986). Responsible for operations management of 2,000,000 tpy coal operation consisting of a preparation plant, several underground mines and a surface mine with a total of over 400 employees.

A.T. Massey Coal Co., Corporate Counsel - Massey Coal Services (1983-1984). Served as corporate counsel for Massey operating subsidiaries

A.T. Massey Coal Co., Secretary - Fluor/Shell Partnership Committee (1983-1987). Staff position, responsible for minutes and records of the Partnership Management Committee composed of four representatives each from Royal Dutch Shell and Fluor Corporation.

Slab Fork Coal Co., President (1980-1983). Slab Fork was a low-volatile metallurgical coal operation involving multiple mines and multiple preparation plants with sales in excess of \$50,000,000. Divested a major land development subsidiary and doubled the mining asset base through an acquisition of neighboring Westmoreland Coal Co. assets. Responsible for all aspects of the company including sales, finance and operations. Managed cash flow, capital expenditures, debt facilities, leasing facilities, working capital facilities as well as standard financial operations.

Slab Fork Coal Co., Executive Vice President (1978-1980). Responsible for all aspects of the company including sales, finance and operations.

Slab Fork Coal Co., Assistant Vice President (1976-1978). Reported to VP Mining and assisted management of all mining operations of the company.

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DIRECTORSHIPS

Beckley Area Foundation (Past)
Beckley - Raleigh County Chamber of Commerce (Past)
Forward Southern West Virginia Inc. (Non-Profit Economic Development)
Raleigh County (WV) Solid Waste Authority
United Bank WV (Past)
West Virginia Council for Community & Economic Development (Past)
West Virginia Golf Association Foundation (Past)
West Virginia Public Energy Authority, Vice Chairman (Past)
West Virginia Graduate College Foundation (Past)
West Virginia Kids Count Fund (Past)

MEMBERSHIPS

Eastern Mineral Law Foundation (Past)
Governor's Partnership for Progress Council, Co-Chairman (Past)
National Coal Association (Past)
United Way Southern WV, Campaign Chairman (Past & 2017)
West Virginia Coal Association (Past)
West Virginia Coal Mining Institute
West Virginia Land & Mineral Owner's Association
West Virginia State Bar